

# MEET WITH MERCURE

## MERCURE SALISBURY WHITE HART HOTEL



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# MERCURE HOTELS OFFER ALL THE INSPIRATION AND FLEXIBILITY TO HELP YOU GET THE MOST OUT OF YOUR MEETING



Mercure London Greenwich Hotel



Mercure Blackburn Dunkenhagh Hotel & Spa

Our commitment to quality means we take care of every detail for your meeting – from ensuring that individual objectives are realised, to offering a menu that perfectly suits everyone's tastes – all set against the backdrop of our authentic and locally inspired hotels. Your dedicated meeting planner will help organise every aspect of your day: they'll ask the right questions to find out what's important to you and will take ownership on the day to ensure a successful event.

# VENUE

Located in the heart of Salisbury, the stunning 4-star Mercure Salisbury White Hart Hotel is ideally located for meetings. With its original 17th century features and prominent location, the hotel boasts four dedicated conference suites ideal for meetings up to 110 delegates.

The hotel's meeting rooms are well equipped with the latest technology, feature stylish decor and benefit from natural daylight. Outside the meeting rooms, guests staying at the hotel can enjoy one of the 68 stylish en-suite bedrooms, traditional cuisine served in Squires Restaurant, or traditional afternoon tea in the Spires Bar.

## Unique 4-star meeting venue in a central location

### Hotel facilities at a glance:

- 4 meeting rooms
- 68 en-suite bedrooms
- Indoor team building
- Golf nearby
- Central location
- Complimentary on-site parking

### Nearby attractions:

- Stonehenge
- Salisbury Cathedral
- Longleat Safari Park





# SPACES TO INSPIRE YOUR DELEGATES

Meeting rooms	4
Max capacity	110
Theatre	110
U-shape	40
Boardroom	45
Classroom	45
Banquet	110
Cabaret	50
Feature rooms	✓
Indoor team building facilities	✓
Parking	✓
Golf nearby	✓












**St John Suite**  
Length 13.8m, Width 6.4m, Height 2.92m

**St Anne Suite**  
Length 9.2m, Width 4.6m




**St Nicholas Suite**  
Length 4.3m, Width 4m, Height 2.75m

**Squires Suite**  
Length 13.5m, Width 10.5m, Height 2.95m

Capacities						Features		
Theatre	U-shape	Boardroom	Classroom	Banquet	Cabaret	Bar	Controllable lighting	Private facilities
								
110	24	30	30	60	25		✓	✓
n/a	16	20	n/a	20	n/a		✓	✓
20	8	10	8	12	n/a		✓	✓
110	40	45	45	110	50		✓	✓



All rooms feature:

-  Access
-  Air conditioning
-  Natural daylight

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# FLEXIBLE PACKAGES

We offer a range of fully inclusive, flexible packages that can be tailored around your individual meeting requirements.

Our day delegate and 24-hour delegate packages include everything you would expect from a mid-scale network, as well as:

- Free standard WiFi for all delegates (upgrade available upon request)
- A greeting from your dedicated meeting host
- Your room fully set up, plus coffee or a range of speciality teas on arrival, to ensure your meeting starts on time
- Inclusive refreshments throughout the day – you tell us when, where and how often
- An optional extra of coffee and a snack to-go for your delegates at the end of the day
- Quality, varied and healthy lunch options – seasonally adjusted and tailored to your requirements
- LCD screens with user guide and onsite support available for all meetings
- Summary 'one bill' account covering all charges – with no hidden costs

**All of our packages are fully bespoke for your meeting needs.**

**Simply contact the meetings team at your hotel of choice to discuss your individual requirements.**



Mercure Milton Keynes Abbey Hill Hotel



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# COMMITMENT TO QUALITY

## Meet with Mercure

We're committed to quality at Mercure. From industry research and listening to what our customers say, we have developed an understanding of what both meeting planners and delegates truly demand from their meetings which has helped us draw up our meeting promises...

## We promise to take ownership of your meeting

You'll find our staff friendly, knowledgeable and helpful at all times. To ensure your meeting runs smoothly, we promise a dedicated contact point to take ownership of your event – from the first enquiry to booking confirmation and from our personal meet and greet when you arrive, through your meeting sessions and breaks, to the minute you depart.

## We promise to understand the objective of your meeting

We'll ask all the questions needed to give us a full picture of your meeting and help us understand what's most important to you. Only then can we expect to provide the perfect environment to suit your needs, and help you plan and deliver.

## We promise to be flexible and responsive

Choose from all-inclusive or bespoke packages. You'll find our rates are consistently competitive and our levels of service second to none. We also promise to respond with availability and outline costs immediately, and follow up with a full proposal in line with your requirements and deadline.

## We promise to keep you refreshed and refuelled

We offer fresh, varied and healthy food and drink options that are developed in line with the season and use locally sourced ingredients wherever possible.

## We promise quality assurance

We're committed to ensuring the successful delivery of every aspect of your meeting and guarantee every experience at a Mercure hotel. We'll work fast to resolve any problem, however small.

## We promise more than just a meeting room

Mercure hotels are diverse, so we hope you'll find time to explore other areas at your venue. Where available, our public spaces, leisure facilities, gardens, grounds and even spas can add extra inspiration to your meeting experience.

## ...all to guarantee a successful meeting



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# FOOD FOR THOUGHT – FRESH AND VARIED



To keep your delegates refreshed, refuelled and motivated, we offer a variety of high quality food and refreshments.

- We're flexible in our approach to your requirements – simply tell us when, where and what you want and we'll meet your every need

- Our menus reflect the season and offer a balance of flavours using locally sourced ingredients where possible
- Menus incorporate traditional favourites with wholesome and healthy options, ensuring your delegates are satisfied and ready for the afternoon ahead

- Our delivery of food and drinks is always efficient and on time
- We offer a range of dining options for evening meals, from the restaurant to private dining in one of our event rooms



# LOCALLY INSPIRED EXPERIENCES

## Meet with Mercure extends far beyond our meeting spaces!

If you're organising a residential meeting or looking to make your meeting truly memorable then our locally inspired experiences are perfect for you.

Break away from your meeting space to escape the routine of your event completely with a unique experience that takes inspiration from the hotel's setting and surroundings including:

- Summer-themed BBQ with a refreshing glass of Pimm's
- Giant games in the courtyard
- Classic afternoon tea by the fire
- Wine tasting in the bar
- Climb the famous Salisbury Cathedral spire and enjoy Wiltshire cream tea on your return

Sound interesting? It doesn't stop there. Whatever your idea of an inspiring experience, contact your event sales planner to discuss your event.



# ACCOR PROGRAMMES

## Le Club Accorhotels

Register to join Le Club Accorhotels, the free loyalty programme from Accor, and you'll be rewarded every time you stay at more than 2,500 hotels worldwide.

### Be rewarded for your loyalty

Points never expire\* and can be redeemed for rewards and used any time, anywhere – or you can convert them into air-miles.

### Le Club Accorhotels Meeting Planner

The Le Club Accorhotels offer for meeting planners gives you outstanding benefits in 1,400 hotels around the world including Sofitel, Pullman, MGallery, Novotel, Mercure and ibis Styles hotels worldwide:

- earn Le Club Accorhotels points with EVERY event – earning points becomes so easy!
- get rewards and recognition with every meeting at any of our Sofitel, Pullman, MGallery, Novotel, Mercure and ibis Styles hotels worldwide
- €2 = 1 Le Club Accorhotels point
- enjoy rewards valid 365 days a year at over 2,500 hotels
- convert your Le Club Accorhotels points into air-miles through a variety of frequent flyer programmes
- benefit from other advantages from our partners

For more information and to register, visit [www.accorhotels.com](http://www.accorhotels.com)

## Accor Business Account

The hotel payment account that puts your business first: our Accor Business Account makes managing your hotel expenditure easy. It has been designed to give you all the control and convenience you need and enables you to:

- guarantee reservations
- pay for accommodation at over 180 UK hotels
- pay for food and drinks
- pay for meeting rooms\*
- select from luxury to low-cost hotels to suit every budget

And the benefits don't stop there. Once registered for the Accor Business Account you'll receive up to 45 days' interest-free credit, monthly management reports and instant online access to your account including access to the previous 12 months' transactions.

Apply for your free hotel payment card today at [businessaccount.accorhotels.com](http://businessaccount.accorhotels.com)

\*Terms and conditions apply. The Accor Business Account is designed for small meetings and cannot be used to pay deposits.



# CONTACT US



**For further information on Mercure Salisbury White Hart Hotel and to discuss your meeting requirements please contact:**

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E: h6616-sb@accor.com

Mercure Salisbury White Hart Hotel, 1 St John Street, Salisbury SP1 2SD

[meetwithmercure.com](http://meetwithmercure.com)

## Getting here:

**By road:** From the city centre, enter Exeter Street from the ring road. Exeter Street becomes St John Street. Pass the Cathedral on your left. The hotel is on the right-hand side. Our extensive, private car park can be found in Brown Street, at the rear of the hotel – turn right, immediately after the hotel, and right again into Brown Street.

**By rail:** Salisbury Station, 1 mile (approximately 5 minutes)

**By air:** Southampton Airport, 30 miles (approximately 25 minutes)



Mercure hotels are proud award-winners of the Business Travel Awards 2014, British Travel Awards 2013 and M&IT industry awards 2013 and 2014:

[meetwithmercure.com](http://meetwithmercure.com)



**LE CLUB ACCOR HOTELS**  
JOIN OUR GLOBAL LOYALTY PROGRAM  
AT [ACCORHOTELS.COM](http://ACCORHOTELS.COM)